SAP - SD

Course	:	SAP - SD
Duration	:	2 Months
Fee	:	
Demo Date	:	
Contact No.	:	9014292848

BASIC FUNCTIONS

- Master Data
- Basic Functions

ENTERPRISE STRUCTURE IN SAP

- Definition
- Assignments

PRICING AND CONDITIONS

- Condition Table
- Access Sequence
- Pricing Structure

AVAILABILITY CHECK IN SD

- Availability Check Processing
- Requirements in SD Processing
- Availability Check in Shipping
- Availability Check Against Product Allocation

CREDIT AND RISK MANAGEMENT

- Monitoring Credit during SD Processing
- Credit Control Area
- Creating Credit Data
- Processing Credit Data
- Automatic Credit Controls in SD
- Risk Management and Receivables in SD

OUTPUT DETERMINATION IN SD

- Output Type
- Output Processing
- Printing Output
- Sending Electronic Mails Internally

SALES

- Working with Sales Documents
- Customer Inquiry/ Quotation
- Sales Order
- Special Sales Orders
- Schedule Agreements
- Customer Contracts

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1

- Complaints
- Backorder Processing
- Special Business Scenarios in Sales
- Computer-Aided Selling

BILLING

- Basic Functions
- Billing Document
- Billing Processing
- Self Billing
- Invoice List
- Rebate Agreement
- Integration with Accounting
- Down Payment for Sales Orders
- Cash On Delivery
- Billing Plan
- Complaints Processing
- Payment Card Processing

SD-EDI INTERFACE

- In-bound Message Processing
- Out-bound Message Processing

SHIPPING

- Delivery Processing
- Picking
- Packing
- Goods Issue
- Printing and Communications in Shipping
- Planning, Monitoring and Analysis
- Special Functions in Shipping

REPORTS AND ANALYSIS

- Reports in SD
- List of Sales Documents
- Information on Individual Sales Document
- Functional Analysis
- Sales Information System

DETERMINATIONS IN SAP

- Customer Determination

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2

- Plant Determination
- Route Determination
- Storage Location Determination
- Item Category Determination
- Schedule line category determination
- Text Determination

SPECIAL PROCESS IN SALES

- Third -Party Sales Order
- Individual Purchase order
- Consignment Sales Process

MATERIAL DETERMINATION

LOG OF INCOMPLETION SALES PROCESS

FREE GOODS

ITEM PROPOSAL AND PRODUCT PROPOSAL

COPY CONTROLS

INTERCOMPANY SALES/CROSS COMPANY SALES

STO SALES PROCESS

DEBUGGING

GST SALES PROCESS

FD PREPARATION

HOW TO SOLVE TICKETS IN SUPPORT PROJECTS

ASAP METHODOLOGY

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3